



Tooele County Council Agenda Item Summary

went on as Contract

Department Making Request:

Information Technology

Meeting Date:

02/01/2022

Item Title:

Network Equipment Purchase for Tooele County Fiber Project Phase III.
Request Council waive RFP requirement for CISCO network equipment for Tooele County Fiber Project Phase III.

Summary:

Network Equipment Purchase for Tooele County Fiber Project Phase III has approved ARPA Funding for \$217,245.75.

CVE Technologies is the CISCO reseller under UTAH STATE CONTRACT NASPO AR3227. CVE quote expired on 01/19/2022. Quotes are good for 5 days at this time. Estimated increase for CISCO network equipment the week of Feb 1, 2022 is \$21,724.58.

CISCO has a system in place that is called "deal registration". This process locks the maximum discount to the first vendor who request the quote in an effort to prevent multiple quotes for the same project. All other request for quotes by other resellers are denied, quoted with less discounts, or quoted at retail value.

Information Technology Department
Network Equipment for County Fiber Project Phase III

Date	Expiration	Vendor	Quote	Description	Phase	Priority	Type	Material Only Cost eff Jan 2022	Original Quotes Sept 2021	Quote Increases	Updated Quotes as of Jan 2022	Total
1/14/2022	1/19/2022	CVE Technologies	CVEQ70819	Benson Grist Mill Cisco Switch	2022 Phase III	2	Network Equipment	\$11,437.91	\$10,506.48	\$931.43	\$11,437.91	\$11,437.91
				9800 Series Wireless LAN Controllers, Quote 68336		3		\$53,539.84	\$57,552.80	(\$4,012.96)	\$53,539.84	\$64,977.75
				Replacement WAN switches, Quote 68352		4		\$25,560.00	\$24,224.08	\$1,335.92	\$25,560.00	\$90,537.75
				Replace Cisco EOC, Jail, & Health, Quote CVEQ67345 \$149,000		6		\$112,744.80	\$109,565.00	\$3,179.80	\$112,744.80	\$203,282.55
				Deseret Peak Cisco AP (New - Indoor Arena), Quote CVEQ67151		8		\$13,963.20	\$12,236.50	\$1,726.70	\$13,963.20	\$217,245.75
Total CVE Technologies								\$217,245.75	\$214,084.86	\$3,160.89	\$217,245.75	
								<i>Estimated Equipment Increase 10% by Feb 1, 2022</i>	\$21,724.58		\$238,970.33	

Jim A. White

APPROVED AS TO FORM:

Colin R. Winchester 01/24/2022

Colin R. Winchester
Deputy Tooele County Attorney